

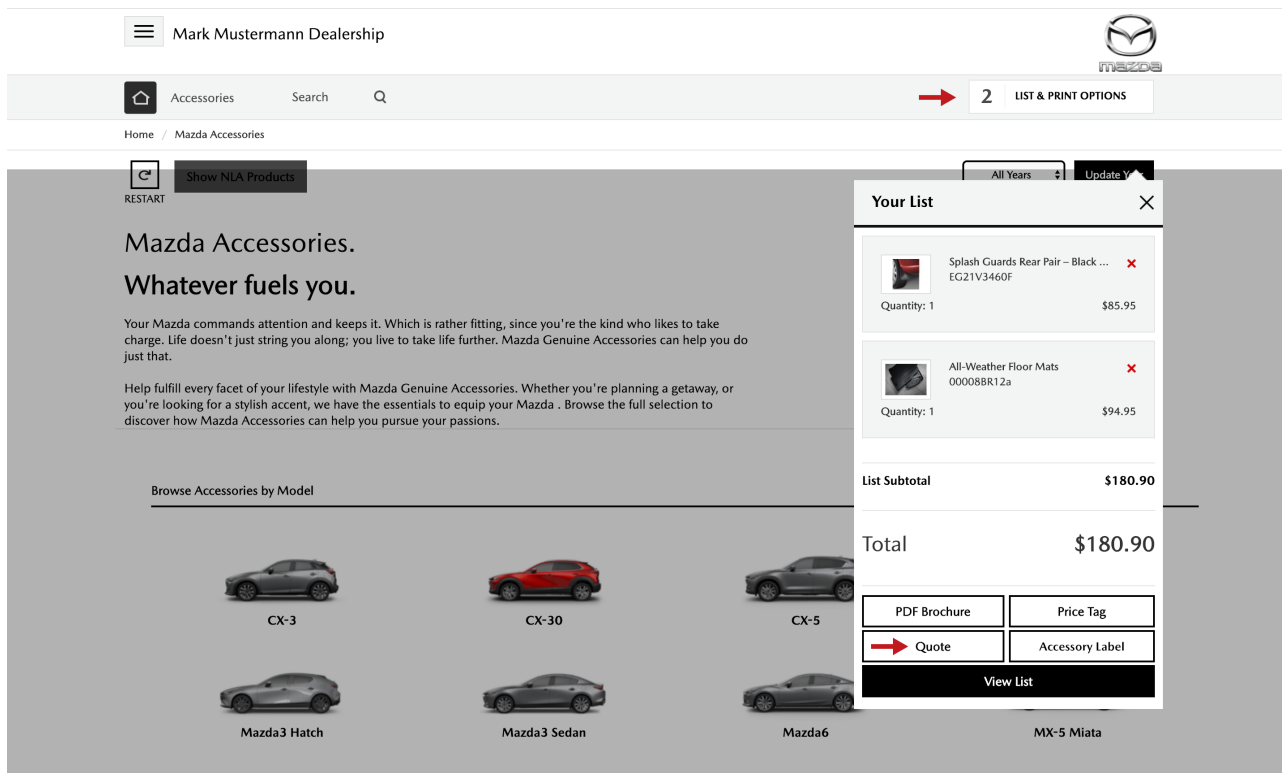
How to Build a Quote

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Building a quote allows customers to see how much their purchase will affect their payments, making it easy for them to review quotes in order to make an informed decision about purchases for their vehicle.

Within the eCatalog, you can generate a custom quote and calculate financing for items in a selected list. By filling out financing information, you can calculate the payment impact and provide customers with an accurate quote for their purchase.

To access this functionality, start by selecting it from the List & Print Options menu after adding one or more products to your list.



The screenshot shows the Mazda Accessories website interface. At the top, there is a navigation bar with 'Mark Mustermann Dealership' and the Mazda logo. Below this is a search bar and a 'LIST & PRINT OPTIONS' button with a red arrow and the number '2'. The main content area features the heading 'Mazda Accessories. Whatever fuels you.' followed by a paragraph about Mazda accessories. Below this is a section titled 'Browse Accessories by Model' with images of various Mazda models: CX-3, CX-30, CX-5, Mazda3 Hatch, Mazda3 Sedan, Mazda6, and MX-5 Miata. A 'Your List' overlay is visible on the right side, containing a table of items:

Item Name	Quantity	Price
Splash Guards Rear Pair – Black ... EG21V3460F	1	\$85.95
All-Weather Floor Mats 0008BR12a	1	\$94.95
List Subtotal		\$180.90
Total		\$180.90

Below the table, there are four buttons: 'PDF Brochure', 'Price Tag', 'Quote' (with a red arrow), and 'Accessory Label'. At the bottom of the overlay is a 'View List' button.

On the list page there are four tabs; click on the third one (titled Quote). This is what it should look like:

PDF BROCHURE	PRICE TAG	QUOTE	ACCESSORY LABEL
ADDITIONAL ITEMS		ADDITIONAL ITEMS PRICE	FITMENT
<input type="text" value="Additional Items"/>		<input type="text" value="0.00"/>	<input type="text" value="2013 CX-5"/>
		PRICING	EXPIRATION
		<input type="text" value="Online Price"/>	<input type="text" value="mm/dd/yyyy"/>
		CUSTOMER NAME	METHOD
		<input type="text" value="Full Name"/>	<input type="text" value="One Time"/>
Financed Amount:	<input type="text" value="0.00"/>	Additional Parts/Accessories Total	Total Monthly Payment (Vehicle And Accessories)
Months:	<input type="text" value="0"/>		
Interest Rate:	<input type="text" value="00.00%"/>		
			Total Monthly Payment Impact (of Accessories)
			Email Address: <input type="text" value="name@example.com"/>
Calculate Quote		Print	Email

*Printing in portrait orientation is required for proper sizing output.

Each Quote will display the dealership name and location information, customer name, product details, vehicle fitment, financing, and totals. It will also document the creation and expiration date of the quote and quote ID.

The Quote page contains multiple fields you can use to further customize a customer's quote:

- Additional Items.** By entering a description in the Additional Items box and the price in the Additional Items Price box, you can add any special, non-cataloged items to the quote.
- Fitment.** Enter a specific Fitment, if it's relevant to the quote.
- Expiration.** Set an Expiration date, in case prices for items change.
- Pricing.** There are five options for Pricing: MSRP, MSRP + Installation, Online Price, Online Price Installed, or Our Price.
- Customer Name.** Add the Customer's Name
- Method.** Select the payment Method (currently, One Time is the only option available)

If you'd like to calculate financing for the customer, enter the corresponding values into the Financed Amount, Months and Interest Rate fields before clicking the Calculate Quote button. This will update the Total, Monthly Payment, and Impact fields.

After you've completed the Quote fields and calculated any totals (if necessary), print the quote by clicking on the **Print** button or email it by entering a valid email address and hitting the **Email** button.



MARK MUSTERMANN MAZDA
Accessory Quote

1234 Street Suite B, City, State 00000 000.000.0000 parts@dealershipnameforempsum.com www.markmustermannmazda.com

Customer Name Mark Mustermann
Created 11.16.17
Vehicle 2017 Mazda Miata
Quote ID 0000

Product Details	Quantity	Our Price
 Lorem ipsum dolor sit amet 8641096	1	\$ 57.23
 Lorem ipsum dolor sit amet 8698043	1	\$ 105.00
 Lorem ipsum dolor sit amet 9481788	1	\$ 74.81
 Lorem ipsum dolor sit amet 9481788	1	\$ 100.68
Parts and Accessories		\$ 337.72
Down Payment		\$ 0.00
Total Due		\$ 77,037.72

Quote does not include applicable item or labor tax. Lorem ipsum dolor sit amet, consectetur adipiscing elit. Duis tempus, sapien eu tempor tincidunt.

If financed with auto payment, this quote helps you estimate your monthly payments for illustrative purposes only. Actual pricing and terms or any finance or lease transaction must be agreed upon by you and your dealer. Dealer sets actual prices.

Parts and Accessories Total	Total Monthly Payment (Accessories and Car)	Payment Impact (of Accessories)
\$ 337.72	\$ 1,080.75	\$ 15.43

Payment impact price is based on the following information provided at the time this was created

Financed Amount (Accessories and Car)	\$ 77,037.72
Months	72
Interest Rate	0%

Watch our step-by-step video below:

